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## **NEXIANT TO ADOPT MICROSOFT CLOUD PLATFORM**

**Lake Forest, Calif., July 18, 2011** – Nexiant, a leading provider of management solutions for indirect materials in the manufacturing market, announced today that it has selected Microsoft® Windows Azure™ and other Microsoft Azure technologies as the basis for future development of its Lean MRO solutions.

Windows Azure is Microsoft's on demand cloud based compute, storage, networking and content delivery platform hosted at Microsoft's data centers. Adopting Azure will provide Nexiant customers and partners with ultimate flexibility, scalability, security and availability for their Nexiant software.

According to Anand Rau, chief technology officer at Nexiant, "We already use Microsoft technology as the foundation for our on-demand software products. Stepping up to the Windows Azure platform means taking advantage of Microsoft's huge investment in data center technology, allowing us to focus more of our attention on building the business capabilities our customers need."

Windows Azure provides a host of capabilities required by Nexiant to deliver applications "in the cloud" both now and in the future. In addition to its global network of resilient data centers, which offer virtually unlimited scalability, the platform includes a specialized database (SQL Azure™), rigorous security, business intelligence, content delivery (for example, MRO product images and descriptions), and tools to integrate with customers' existing software systems.

Nexiant is developing a major upgrade to its Lean MRO product suite that will be based on Windows Azure. The company estimates that customer deployments will begin in early 2012. The cost of the platform is included in the subscription fees paid by customers and there will be no separate or additional fees as a result of this technology upgrade.

Nexiant Lean MRO solutions combine patented point-of-use material dispensing cabinets with enterprise level software delivered via a software-as-a-service (SaaS) model. This model replaces costly and labor-intensive on-site hardware and software with a web-based service delivered via subscription. The architecture of the Nexiant solution allows integration to manufacturers' ERP, procurement and maintenance management systems as well as to the ERP systems used by Nexiant's industrial distribution partners, thereby supporting complete supply chain collaboration. The result is immediate transmission of demand signals, integration of information, and timely, automated replenishment, resulting in significant reduction in inventory and labor costs.

## **About Nexiant**

Established in 1999, Nexiant is a leading provider of MRO solutions that include SaaS based inventory management software, consulting services and leading-edge cabinet dispensing technology. Nexiant solutions help industrial distributors and their customers reduce MRO inventory costs, improve asset utilization and increase productivity. Ultimately, Nexiant MRO solutions ensure that the right MRO materials are in the right place at the right time thereby helping to improve overall supply-chain performance. Nexiant and its partners have established a large base of customers throughout the United States, Canada and Mexico that range from specialist manufacturers to globally renowned product and service companies. Nexiant is a privately-held company whose investors include The Argentum Group, InnoCal Venture Capital, Inverness Graham Investments and Mission Ventures.

More information at [www.Nexiant.com](http://www.Nexiant.com).

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